



The Learning Mindset Development Suite™

Leaders are increasingly faced with constantly shifting conditions, complex problems, and rapidly emerging challenges they have never experienced before. For leaders to be successful in this environment they must respond with adaptive and mastery-oriented behaviors that promote persistence in the face of obstacles, encourage the discovery of new solutions, and lead to higher levels of performance. They must view errors as feedback and opportunities for learning and, in response, focus their effort toward the dual goals of developing new skills and accomplishing difficult tasks.

In short, leaders need to have The Learning Mindset, an attitude that predisposes them to be open to new experiences and to intentionally grow and develop from their experience, and that leads them to consistently and rigorously put specific Learning Practices into action. Leaders with The Learning Mindset learn significantly more, faster, and as a result perform at a higher level and create greater value for their organization and for themselves.

How can your organization's leaders develop The Learning Mindset? By taking advantage of **The Learning Mindset Development Suite** of unique developmental services and offerings, including:

- **Coaching for The Learning Mindset** – We work with leaders on a one-to-one basis to assess their current capabilities and mindset in relation to learning from experience; understand the concepts, skills, and tools used to apply The Learning Mindset; and implement The Learning Mindset concepts, skills, and tools in day-to-day work life, to help them accelerate and increase their growth and development from experience.
- **Developing Teams With The Learning Mindset** – We engage with teams to assess their current capabilities and mindset in relation to learning from experience; understand the concepts, skills, and tools used to apply The Learning Mindset; and implement The Learning Mindset concepts, skills, and tools in their team to generate greater learning and development from day-to-day experiences and challenges.
- **Action Learning With The Learning Mindset** – Our unique approach to action learning for leadership development incorporates:
 - **Formal curriculum to accelerate the development of a learning mindset.** Leaders who have *The Learning Mindset* learn significantly more, faster, and as a result perform at a higher level and create greater value for their company and for themselves.
 - **Rigorous focus on out-of-classroom, immersive and experiential learning.** Leaders who recognize the need to externalize their perspective, seek insight in unusual places, understand the needs of their customers and practice analogous learning, are more



agile, innovative and better equipped to run complex businesses in volatile and uncertain times.

- **Routine, performance-linked practices to support activation of the learning mindset.**

The AL 3.0 platform enables learning leaders to habituate learning behaviors into their daily routines, optimize their learning on-the-job, and ultimately develop this capability with their teams.

- **Developing Leaders With The Learning Mindset** – We deliver leadership development programs/workshops to organizations that are looking for a powerful, new way of building leadership capability that is self-sustaining and produces lasting results. By developing leaders with The Learning Mindset, organizations strengthen the most important and renewable resource available to them: individual leadership talent.
- **Accelerating Development of High Potentials With The Learning Mindset** – We provide assessment and preparation of high potential leaders to help them maximize the learning, growth, and development they gain from developmental assignments. Such assignments are often the development method of choice for High Potential leaders, but frequently not enough is done to ensure they are ready and able to learn what they need to learn. If they are not prepared, development is left to chance, and the investment can be lost. By equipping High Potential leaders with the knowledge, skills, and tools they need to develop and enact The Learning Mindset they can then maximize the learning they gain from assignments and day-to-day work experience, and accelerate their growth and development as a result.

Program Fees:

- Customized workshops and services available; please contact us for an estimate

For more information and a free telephone consultation about The Learning Mindset, contact Steve Terrell:

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